

VISITOR PREPARATION GUIDE

PREPARE FOR A NEW PROJECT

Drawings, samples, volumes and requirements



Bring what you have.

An early sketch is enough to start. Tick what you can & bring your questions.

Drawings

- ☐ A sketch, CAD model or drawing with the latest revision, if available.
- ☐ Overall dimensions and any features that must fit another part.
- ☐ A drawing of the assembly or a photo showing the component in place.

Samples

- ☐ A prototype, existing part or photo that shows what you have in mind.
- ☐ A mating part that shows how the components fit or move together.
- ☐ An example of the finish, colour or texture you want to achieve.

Volumes & timing

- ☐ Estimated annual demand and likely quantity per order. A range is fine.
- ☐ Number of sizes, colours or variants and the expected mix.
- ☐ Target dates for first samples, approval and production deliveries.

Requirements

- ☐ What the part must do and where it will be used.
- ☐ Expected loads, temperatures and exposure to moisture or chemicals.
- ☐ Any specified materials, standards, quality checks or packaging needs.

What would you like to leave the meeting knowing?

Meet Flambeau at stand C320

Southern Manufacturing & Electronics 2027

2–4 February 2027 | Farnborough International Exhibition Centre

Arrange a meeting via the SME27 hub >